

April 2015

Easy Accounts Receivable

This exciting new development by Red Planet allows you, the funder, to offer a complete accounts receivable package to your clients. Enhance your service offering and allow your clients to better manage their cash flow by utilizing this new technology and have their clients pay directly online.

This payment gateway (in conjunction with the IP Payments interface outlined in the November 2014 newsletter) accommodates in-full and monthly payments either by direct debit or credit card. If your client selects the monthly option, this can then integrate with the Odyssey online acceptance process (refer to the January 2013 newsletter).

It can be implemented in various forms depending on your clients existing payment offerings. The funder could handle all payments or just the monthly payments.

Check out the demo at <http://demo.paybythemonth.com> and click on "Pay My Account", or to find out more information, contact us on +61 7 3376 6214 or email peterw@redplanetsoftware.com

Payment Options

Your invoice(s) total is \$50.00

You can pay upfront now or lodge an application to pay in 12 monthly instalments.

Click on the payment option you would like to use:

	PAY NOW	PAY MONTHLY
DIRECT DEBIT	\$50.00	\$4.38 Monthly
CREDIT CARD	\$51.00	\$4.46 Monthly

Are You Working at Your Full Potential?

We are often surprised when we visit clients to see many manual off-system processes (e.g. spreadsheets) being used when there is functionality in the Odyssey system that could achieve the same or better results with the benefit of integration and centralization.

One example would be Collections processing. Some clients print out arrears reports and have a series of spreadsheets and post-it note reminders to manage the process. The Odyssey Collections module streamlines this process and makes all arrears management visible to relevant team members across your organization. Newer communication methods, e.g. SMS, have proved more efficient and cheaper in the collections process rather the traditional method of printing and posting arrears letters. ([Click below for a demo of the Collections Module](#))

odyssey : red planet software New Collection Queue

Client	Account	Balance	Due Date	Amount
John Doe	123456789	\$1,200.00	15/04/2015	\$1,200.00
Jane Smith	987654321	\$500.00	15/04/2015	\$500.00
Bob Johnson	567890123	\$750.00	15/04/2015	\$750.00
Alice Brown	345678901	\$300.00	15/04/2015	\$300.00
Charlie White	234567890	\$900.00	15/04/2015	\$900.00

Have you fallen into this trap or find that there are numerous other processes in your day-to-day

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tasks that you would like to consolidate? We want to ensure that you're taking full advantage of your investment in the Odyssey solution.

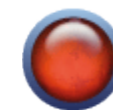
Why not book some time with us to find out how Odyssey may help you further, save valuable time, centralize business processes and uncover further benefits the system may provide for your organization? [Contact Us](#) today.

Need a Skills Refresher?

It may have been a long time since you and your staff were trained in the Odyssey system. You may have experienced staff turnover or realigned roles within your organization, and these people may not have undertaken accurate training in the Odyssey solution.

Many of the features in the application have been upgraded in recent times, so why not take advantage of our training specialist to refresh and upgrade your skillset by having some onsite training? Many of you know Sharon Wilkosz and she is readily available to ensure you and your staff are familiar with the Odyssey system and all it has to offer.

To organize training, contact Sharon at sharonw@redplanetsoftware.com



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